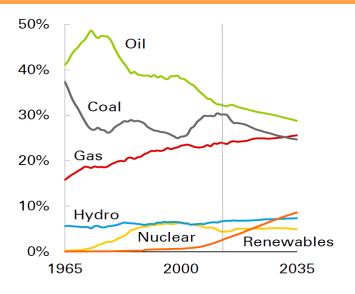
Israel Energy and Business Convention 2016 The Dynamic Energy Landscape 21 November 2016, Tel Aviv

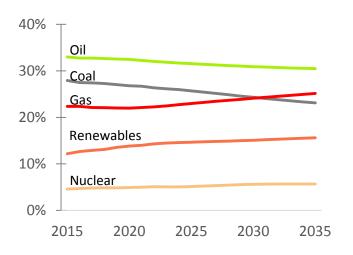
Gürkan Kumbaroğlu, IAEE President



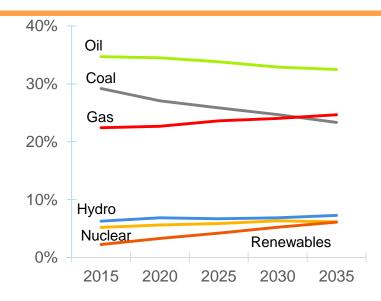




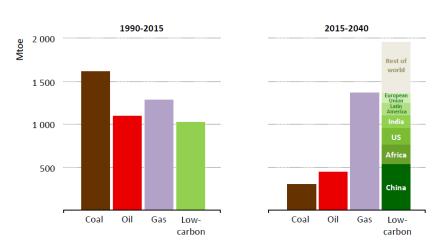
Source: BP Energy Outlook 2016



Data Source: EIA International Outlook 2016



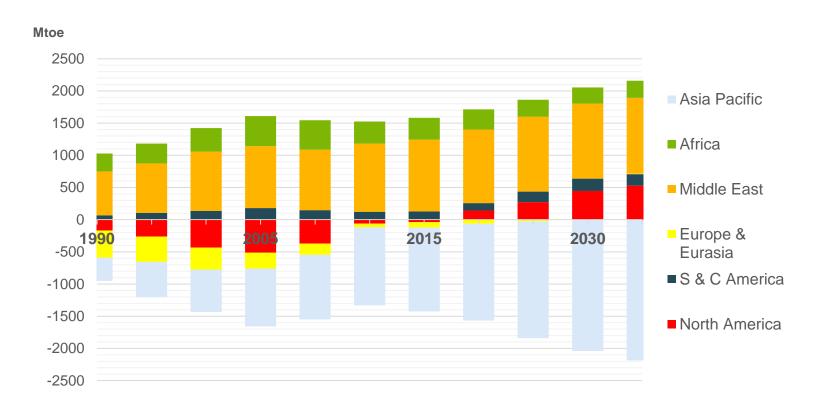
Data Source: MIT Joint Program Energy Outlook 2016



Source: IEA World Energy Outlook 2016



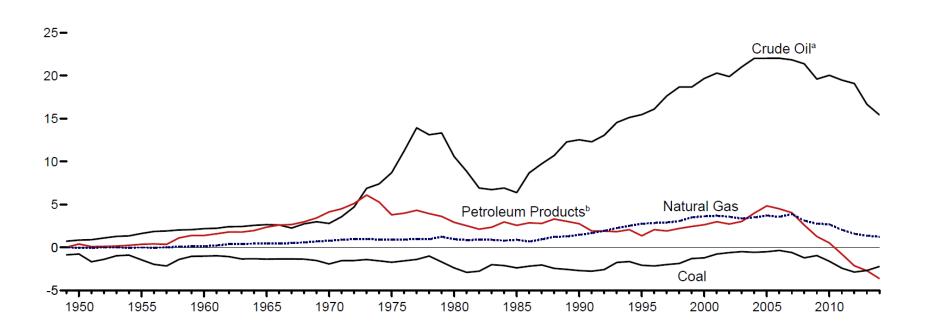
Primary Energy Net Balances



Data Source: BP Energy Outlook 2016



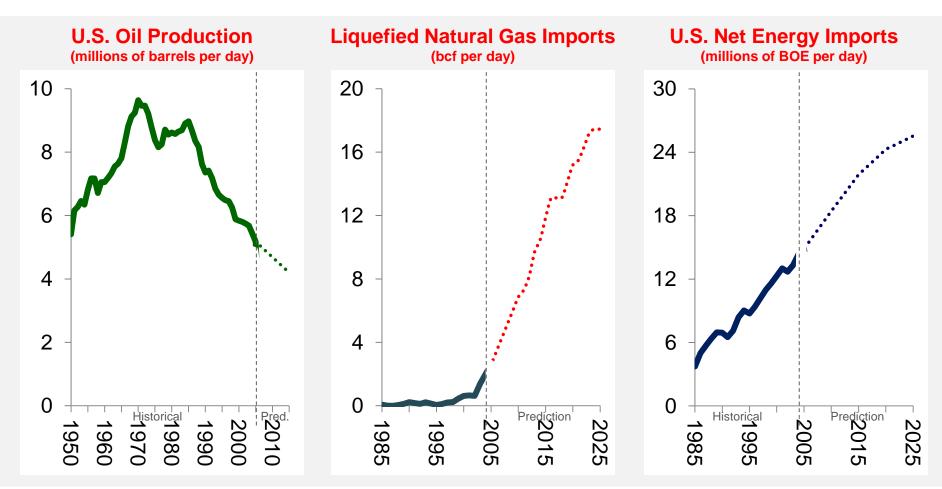
US Net Energy Imports



Source: US Energy Information Administration



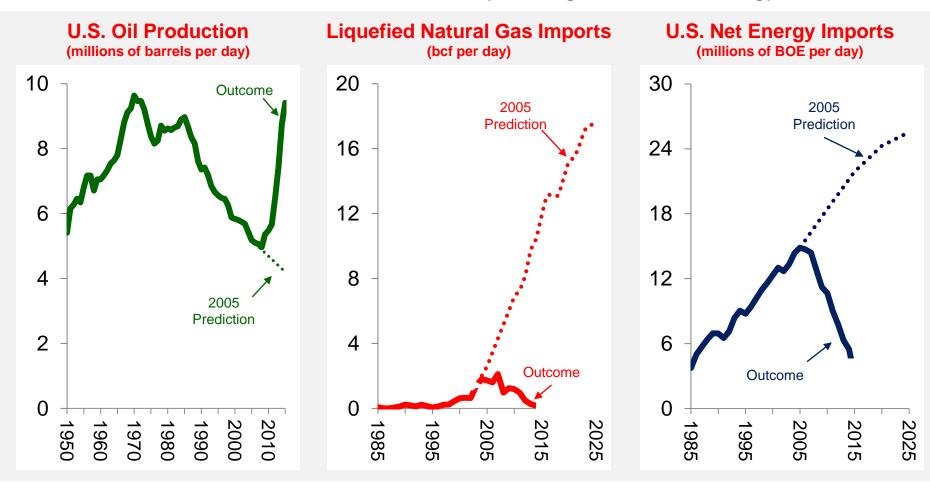
U.S. Oil&Gas Projections 2005



Source: U.S. Dept. of Energy, EIA; Oil = Oil & Condensate (NGLs excluded); LNG and Net Energy Imports predictions from EIA AEO 2005 Report; Oil = extrapolation of trend



The Unconventional Revolution Dramatically Changed the U.S. Energy Outlook

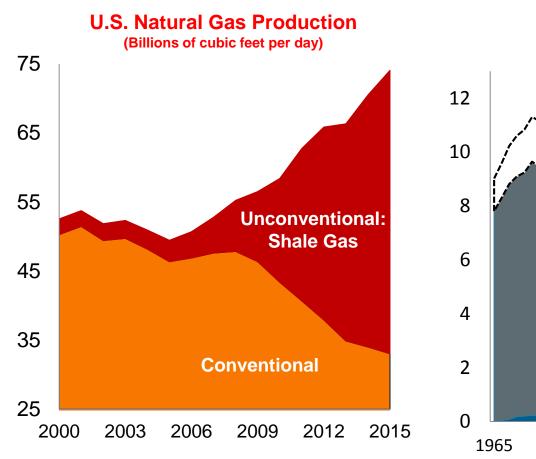


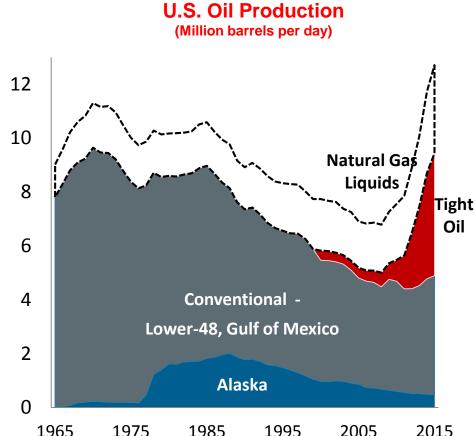
Source: U.S. Dept. of Energy, EIA; LNG and Net Energy Imports predictions from EIA AEO 2005 Report





Game-Changers: U.S. Unconventional Natural Gas and Oil Production





Source: U.S. Department of Energy, Energy Information Administration





Table 2. Top 10 countries with technically recoverable shale oil resources

Shale oil Country (billion barrels) Rank 1 Russia 75 U.S.1 2 (48)58 3 32 China Argentina 27 5 26 Libya 6 Australia 18 7 Venezuela 13 8 Mexico 13 9 Pakistan 9

Canada World Total

Table 3. Top 10 countries with technically recoverable shale gas resources

Rank	Country		Shale gas ubic feet)
1	China	1,115	
2	Argentina	802	
3	Algeria	707	
4	U.S. ¹	665	(1,161)
5	Canada	573	
6	Mexico	545	
7	Australia	437	
8	South Africa	390	
9	Russia	285	
10	Brazil	245	
	World Total	7,299	(7,795)

¹ EIA estimates used for ranking order. ARI estimates in parentheses.

345

(335)

10

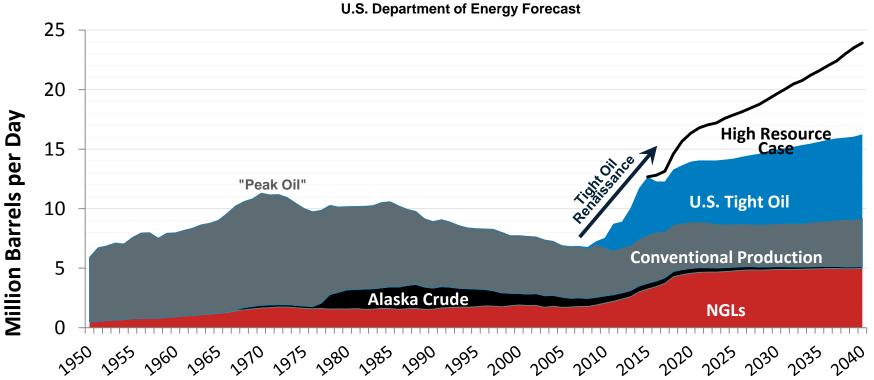
¹ EIA estimates used for ranking order. ARI estimates in parentheses.

Source: U.S. Department of Energy, Energy Information Administration



New Era of Abundance for U.S. Oil Supply

U.S. Crude, Condensate and Natural Gas Liquids Production



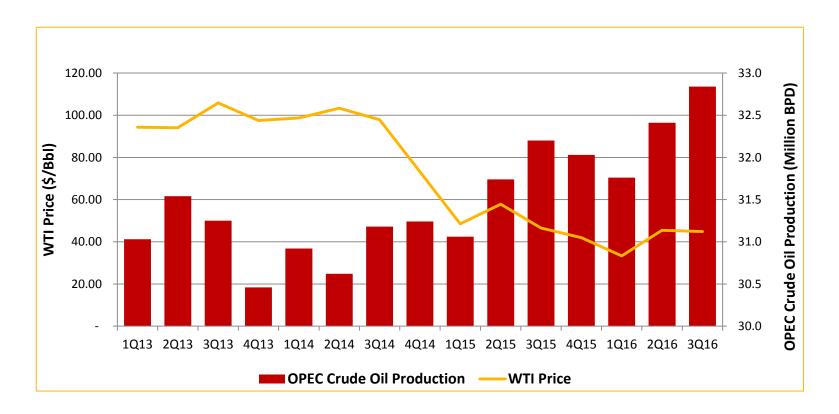
U.S. crude production nearly doubled between 2008 and 2015 after falling by half during the previous four decades

Source: U.S. Department of Energy, Energy Information Administration





OPEC Crude Production Volume and WTI Prices



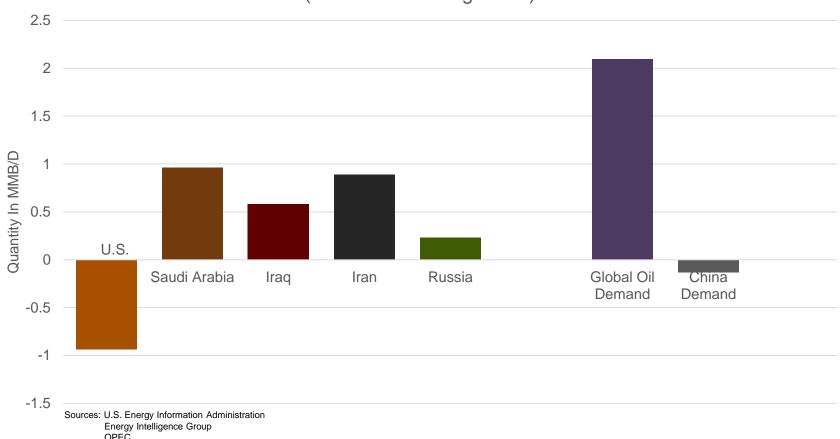
Source: U.S. Department of Energy, Energy Information Administration



Supply and Demand

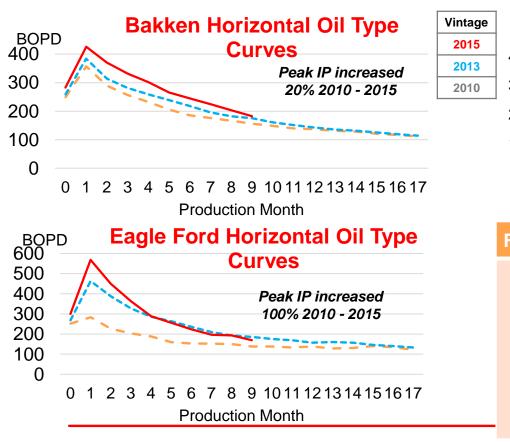
Change in U.S. Production and Chinese Demand: a Surprising Set of Facts

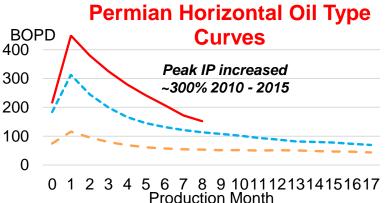
Incremental Oil Production & Demand for Selected Countries (Dec. 2014 vs. Aug. 2016)











Future Productivity Improvements

- Longer laterals
- Multi-laterals
- Increased drilling efficiency
- More perf clusters per well/stage
- More consistent proppant placement

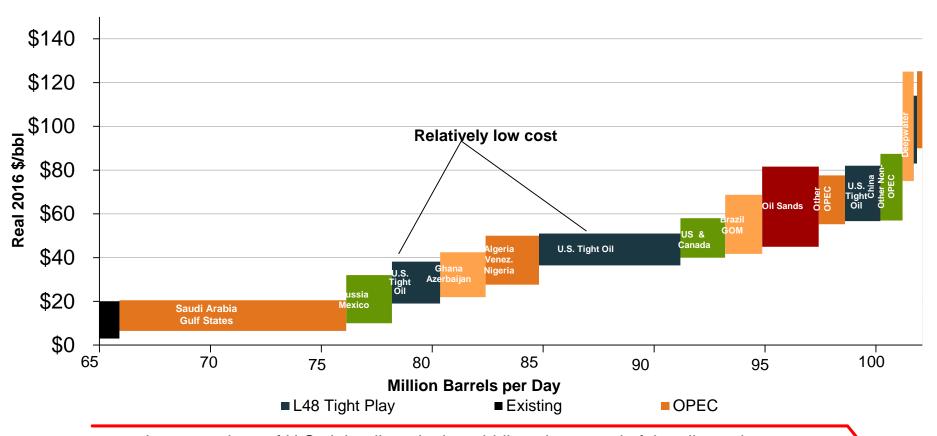
Continued productivity improvements are likely

Source: Drillinginfo, compiled by C.Phillips. Charts represent production profiles for the average of all wells drilled in that year





Incremental Global Oil Supply



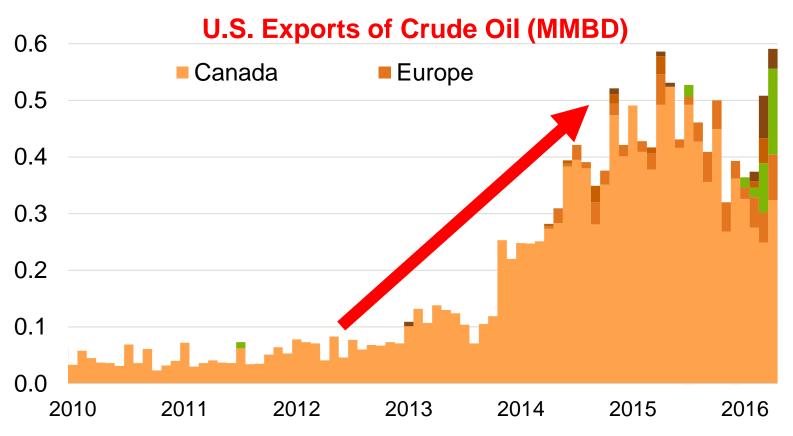
Large portions of U.S. tight oil are in the middle to lower end of the oil supply curve

Source: ConocoPhillips, Marianne Kah & originally Rystad





U.S. Crude Oil Export Destinations



Canada's share of U.S. exports cut from 90-100% to about 50% in a few months

Source: U.S. Department of Energy, Energy Information Administration





The Telegraph

By Ambrose Evans-Pritchard

31 JULY 2016 • 4:35PM

Texas Shale Oil Has Fought Saudi Arabia To A Standstill

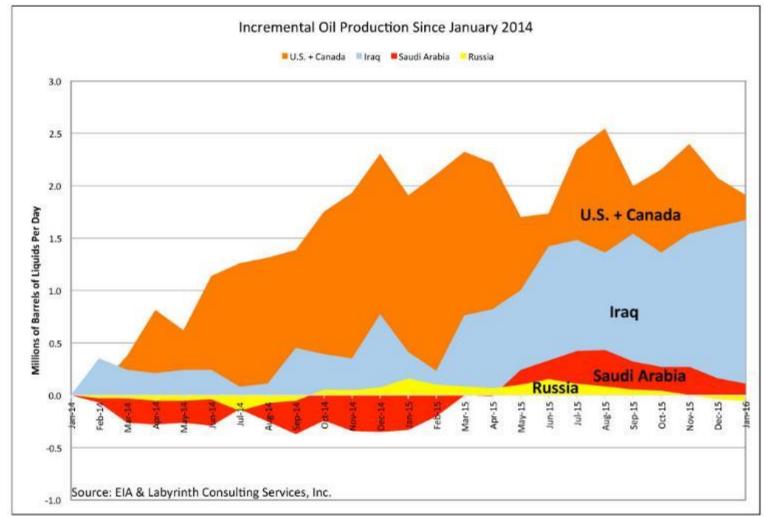
OPEC's worst fears are coming true. Twenty months after Saudi Arabia took the fateful decision to flood world markets with oil, it has still failed to break the back of the US shale industry.



King Salman bin Abdulaziz Al Saud Photo: AFP/Getty



Production freeze agreement by Russia and Saudi Arabia



Source: Forbes, 7 March 2016





THE WALL STREET JOURNAL

DOW JONES | News Corps *****

THURSDAY, SEPTEMBER 29, 2016 ~ VOL. CCLXVIII NO. 76

WSJ.com

★★★★ \$3.00

DJIA 18339.24 A 110.94 0.6%

NASDAQ 5318.55 A 0.2%

STOXX 600 342.57 ▲ 0.7% 10-YR, TREAS. ▼ 3/32, yield 1.567%

OIL \$47.05 A \$2.38

GOLD \$1.319.40 ▼ \$6.50

EURO \$1,1219

YEN 100.70



Business & Finance

\PBC reached an under-Standing that a production cut was needed to lift oil prices, but will wait until November to finalize a plan. A1

- Stocks rose as oil prices surged, boosting energy shares. The Dow gained 110.94 points to 18339.24. C4
- Redstone's firm will urge the boards of Viacom and CBS to explore a merger, undoing a docado-old split. At

What's OPEC Gains Consensus for Cuts

said its members agreed that they need to cut crude output to reduce the world's supply

> By Benoit Faucon. Georgi Kantchev and Selina Williams

group that was enough to send oil prices higher, even though reaching a deal remains far output and boost prices. from certain.

gathering in the Algerian capi-

ing a plan to make those cuts. OPEC officials said a committee havoc on their economies. would be formed to determine how much each country would have to cut and then report to the group at its next meeting on Nov. 30 in Vienna.

glut, a shift for the 14-member will cut and by how much is a stocks. The Dow Jones Indusdelicate negotiation that has undone previous efforts to curb

Still, the group's position af-Members of the Organization ter a session of informal talks of the Petroleum Exporting that turned into an emergency Countries said they reached an meeting represents the first understanding after a six-hour collective acknowledgment since oil prices cratered two tal, but deferred until Novem- years ago that the group will

ALGIERS, Algeria—OPEC ber the fraught task of finaliz- need to take action to alleviate a situation that has wreaked

> The prospect of production cuts, which OPEC traditionally has used to prop up oil prices, sent crude oil benchmarks up more than 5% on Wednesday Determining which countries and gave some support to U.S. trial Average climbed 111 points

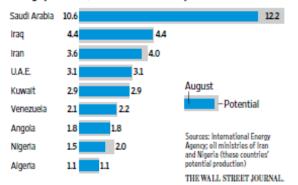
> > The group proposed cutting its collective output to between 32.5 million barrels a day and 33 million barrels a day, down from August levels of 33.2 mil-Please see OPEC page A8

> > Energy sector fuels stocks as

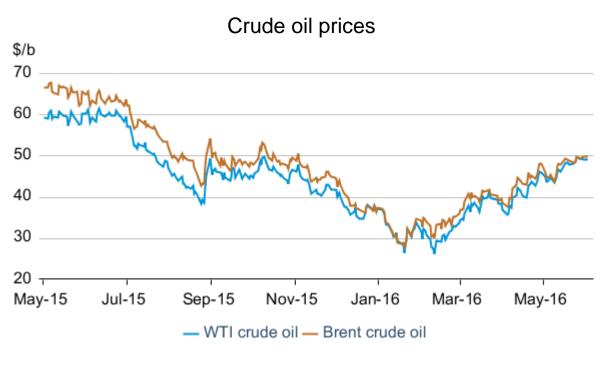
Pumping Up

Most major oil producers in OPEC have been pumping close to maximum capacity in recent months.

Average production, millions of barrels a day







Source: U.S. Department of Energy, Energy Information Administration



Is \$50 a barrel enough to revive global oil production?

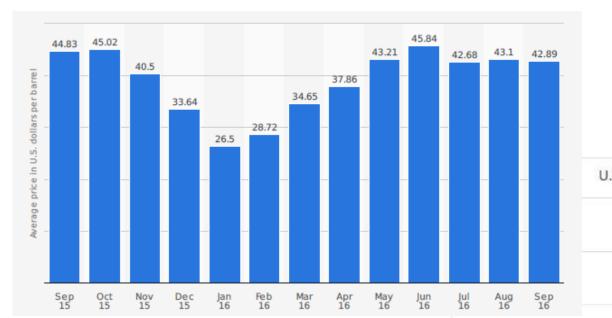
Jun 18th 2016



IN THE wilds of western Texas, a flicker of life has returned to the fracking, or hydraulic-fracturing, industry. In the past four weeks nine idled oil rigs have been put back to work in the Permian basin,



Average monthly OPEC basket crude oil price



U.S. Natural Gas Contract Prices

Given the current cost structure in the oil industry, prices are expected to remain low

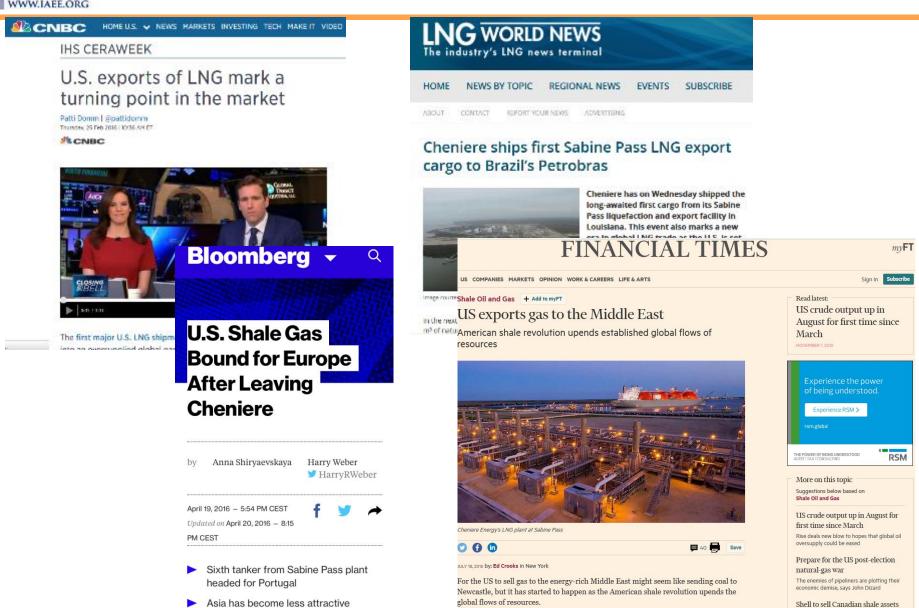




Impact of continued low oil&gas prices on upstream

- ✓ Need for oil & gas producers to adjust to lower prices
- ✓ US\$380 billion of total project capex deferred
- ✓ Companies are forced to rework projects with high breakevens, large capital requirements and high costs
- ✓ OPEC loses power on oil markets







American gas brings supply security, diversification and competition in Southwestern Europe



Spain and Portugal account for about 45% of all LNG imports into Europe



Southeastern Europe







CESEC Central Eastern and South Eastern Europe Gas Connectivity

A European Commission initiative

Aim: to build a single internal energy market, in which energy flows freely and in which prices are affordable, without any fragmentation of Europe.

July 10, 2015 – Thirteen countries from Central Eastern Europe (CEE) and Southeastern Europe (SEE) sign a MoU on creating an integrated gas market



CESEC priority projects:

Trans-Adriatic Pipeline
Interconnector Greece-Bulgaria
Interconnector Bulgaria-Serbia



LNG terminal in Croatia and evacuation system towards Hungary



European Commission - Press release

Energy: Successful energy cooperation for Central and South-Eastern European Countries continues

Brussels, 9 September 2016

Energy cooperation

European Commission Vice-President Maroš Šefčovič, Commissioner for Climate Action and Energy Miguel Arias Cañete and Energy Ministers from 12 EU and Energy Community countries and contracting parties in Central and South-Eastern Europe signed important infrastructure and regional cooperation agreements today in Budapest.

Cooperation under the European Commission Initiative on Central and South-Eastern European Gas Connectivity (CESEC), launched in 2015, has produced tangible results.

At today's meeting the Bulgaria–Romania–Hungary–Austria (BRUA) Connecting Europe Facility Grant agreement of 179 million euros was signed. In addition Joint Statements were signed by the Governments and Transmission System Operators (TSOs) from Greece, Bulgaria, Romania and Hungary on cooperation on gas projects along the so-called "Vertical Corridor". Furthermore a Memorandum of Understanding was signed by the TSOs) from Ukraine, Romania, Bulgaria and Greece on reverse flows on the Trans-Balkan pipeline. Ministers also welcomed





EUROPEAN COMMISSION JOINT STATEMENT Malta, 11 July 2014 Security of gas supply: the role of gas developments in the Mediterranean region

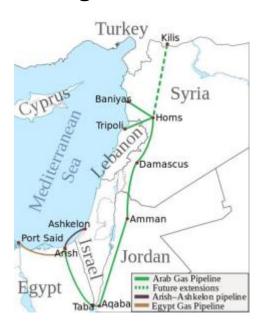
Mediterranean gas - Another corridor?

The European Commission recommended developing a **Mediterranean gas hub** as part of efforts to improve the EU's energy security by diversifying gas routes and suppliers.





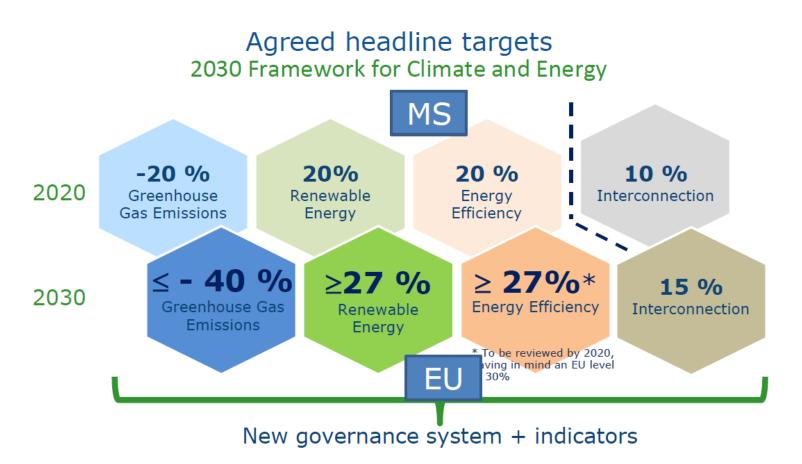
Mediterranean gas





- ✓ If sufficient volumes are attained, the pipeline option offers economies of scale and lower cost
- ✓ Turkey offers the only economically viable pipeline route option for East Med gas supply to Europe





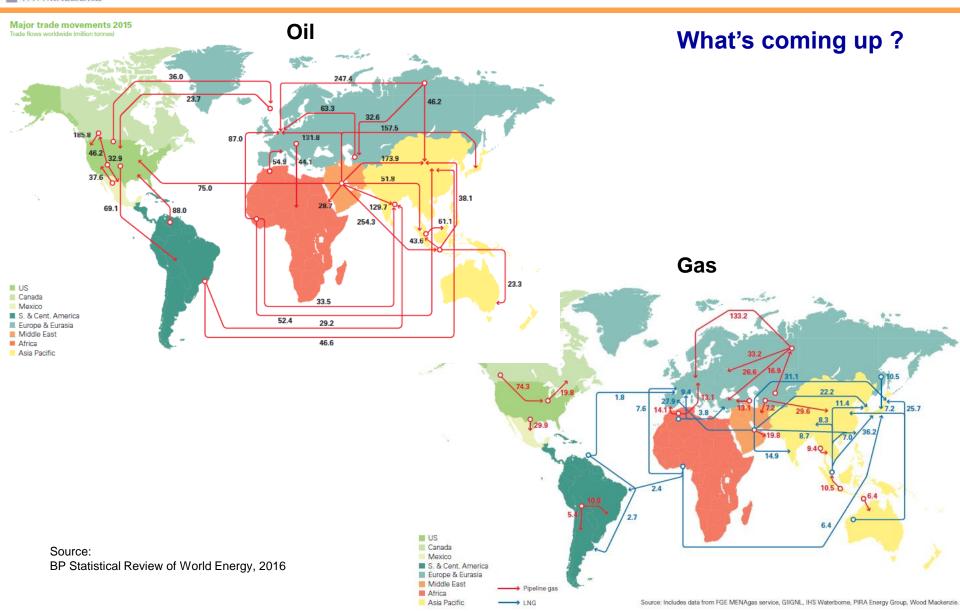
Source: EC, DG-ENERGY



The Need to Reduce Global GHG Emissions

Country	INDC Target	Deadline	Base Year
United States	25 to 28%	2025	2005
China	60 to 65% (EI)	2030	2005
EU	40%	2030	1990
India	33 to 35% (EI)	2030	2005
Japan	26%	2030	2013
Australia	26 to 28%	2030	2005
Switzerland	50%	2030	1990
Israel	26%	2030	2005
Turkey	21%	2030	BAU







For More Information

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